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Richard McIntyre Higginson

Education	2000	<i>Vermont College of Norwich University</i>	
		Masters of Fine Arts in Writing & Poetry	
	1988	<i>University of Vermont</i>	
		Bachelor of Arts, English Literature	
	1986	<i>Regents College</i>	
	International Studies Program- London, England		
	1986	<i>National Outdoor Leadership School</i>	
		Graduate, Semester in the Rockies	
	1985	<i>Cordon Bleu Cooking School</i>	
		Graduate, Certificate Course	
Professional experience	2005-present	<i>McLaughry Associates, Inc.</i>	Norwich, VT
		Vermont Sales Manager	
		Managing Real Estate Broker	
		Licensed Real Estate Broker in VT & NH responsible for managing the daily operations of the company's three Vermont offices including direct supervision of two branch manager brokers and a sales staff of 28 brokers and agents. Additional responsibilities overseeing the daily operation of the company's Norwich office.	
	2002-2005	<i>McLaughry Associates, Inc.</i>	Woodstock, VT
		Managing Real Estate Broker	
		Licensed Real Estate Broker in VT & NH responsible for managing a sales staff of 6 associates and overseeing the daily operation of the company's Woodstock office.	
	1999-2002	<i>McLaughry Associates, Inc.</i>	Woodstock, VT
		Sales Associate	
		2000 Medallion Club, 2001-2005 Medallion Club Summit for consistent multi-million dollar production, Top 10 multi-million dollar production within McLaughry Associates 2003, 2004, 2005	

1995-2000 *Macallan Properties, Ltd.* Woodstock, VT
Principal/Owner

Private Real Estate Development Corporation. Purchase, renovation, leasing and sales of investment property in Woodstock, VT.

1995-2000
Freelance Writer/Journalist/Poet

Produced news stories, features, poetry and reviews for publications ranging from *The Vermont Standard*, *Vermont Magazine*, *Here in Hanover*, and *The Vermont Business Journal* to numerous national literary journals.

1990-1995 *Dean & Deluca, Inc.* Washington, DC
Regional Manger

Managed the expansion of a national specialty food company's café and espresso bar operation in the Washington, DC area. Responsibilities included site selection, lease negotiation, supervision of renovation and build out, hiring, staffing, training and managing three restaurants with a staff of 50+ and gross sales of \$13+M per year.

Publications

Editor, *Poets of the New Century*, 2001, David R. Godine, Boston

A critically acclaimed anthology of Contemporary American Poetry.

Features and Articles in *The Vermont Standard*, *Vermont Magazine*, *Here in Hanover*, and *The Vermont Business Journal*

Professional memberships

President Windsor County Board of Realtors

President Woodstock Rotary Club

District Chairman Ducks Unlimited

National Association of Realtors

Vermont & New Hampshire Association of Realtors

Vermont Association of Realtors Board of Directors

Vermont Association of Realtors Executive Committee

Vermont Association of Realtors Governmental Affairs Committee

Certified Buyer's Representative (CBR)

Accredited Buyer's Representative (ABR)

e-PRO Certified Agent (e-PRO)

Languages

English, Conversational French

Clubs

Spouting Rock Beach Association Newport, RI

Clambake Club of Newport Newport, RI

Newport Reading Room Newport, RI

Lakota Club Woodstock, VT